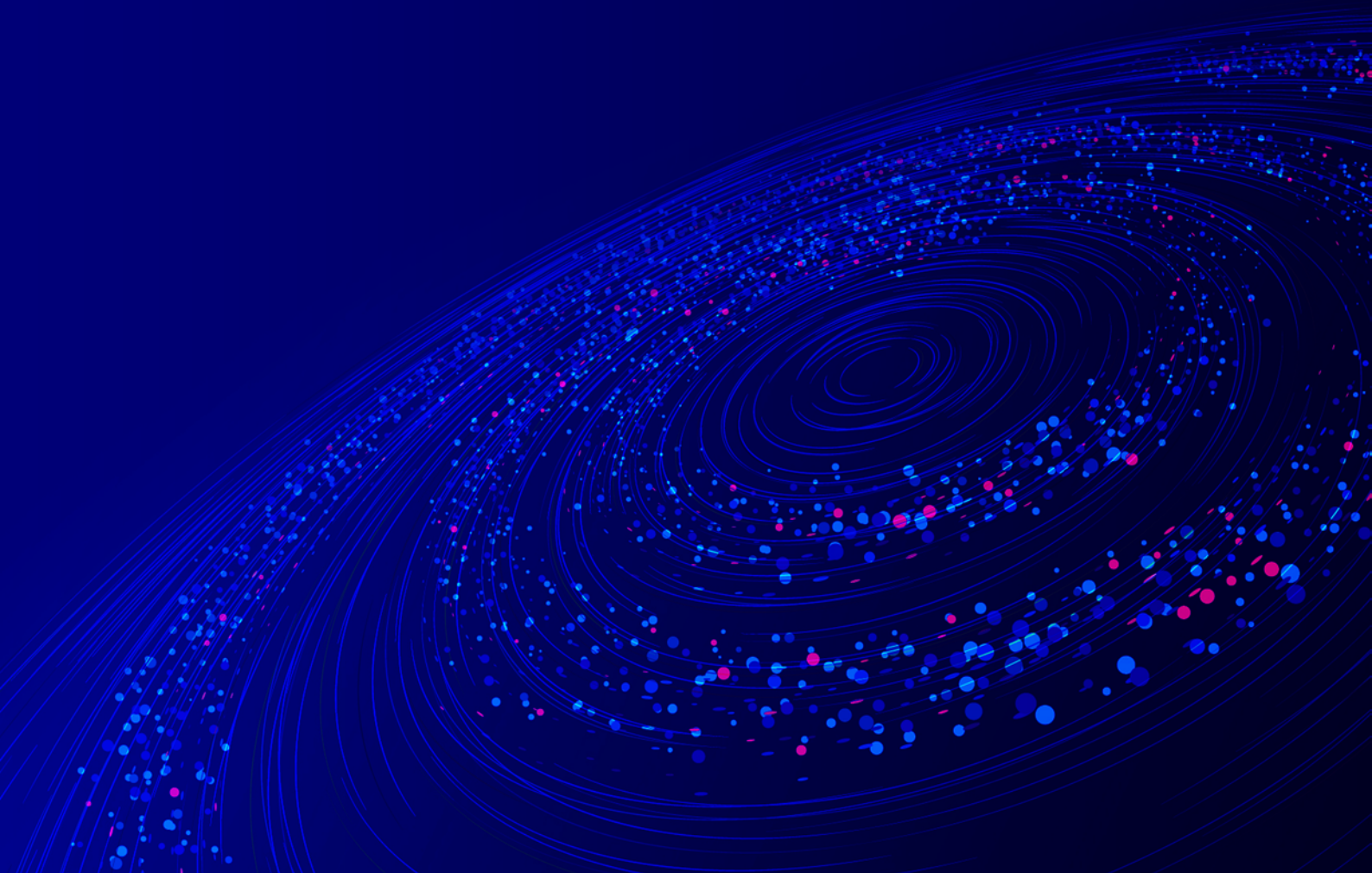# LARION

Company Profile

Your Challenges. Our Passion

About LARION

LARION, a global software outsourcing partner with nearly 2 decades deep industry expertise.

We are a 100% Vietnam technology company specializing in turnkey solutions and building highly skilled development teams for companies of all size and types of business. Run by a team of successful entrepreneurs and dedicated technical experts – LARION is a unique symphony where we create a frictionless future for customers with passion, while maintaining full compliance with your needs and objectives.

Entrepreneurial DNA

We have an entrepreneurial spirit that drives us to think outside the box and explore innovative solutions to help our clients succeed.

Industry Know-how

We possess deep industry knowledge that enables us to understand the challenges and opportunities our clients face. This knowledge is vital in delivering solutions that truly meet their needs.

Holistic Approach

We take a holistic approach to problem solving, ensuring that we consider all aspects of our clients' businesses to provide them with the best possible solutions.

Senior Architects on Board

We have a team of highly experienced senior architects who bring extensive knowledge and expertise to every project. They are instrumental in ensuring that our solutions are not only effective but also efficient and scalable.

Tailored Solutions

We understand that every client is unique, and so are their needs. We provide tailored solutions that are specifically designed to meet the unique requirements of each of our clients.

Exceptional Track Record

We have an exceptional track record of delivering high-quality solutions that exceed our clients' expectations. Our track record speaks for itself and demonstrates our commitment to excellence.

Certified to deliver digital excellence:

CMMI level 3

Management System
ISO 27001:2013
TÜVRheinland CERTIFIED
www.tuv.com
ID 9108640726

Management System
ISO 9001:2015
TÜVRheinland CERTIFIED
www.tuv.com
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About Us

Facts and Stats

19+ Years of Experience

300+ Projects Delivered

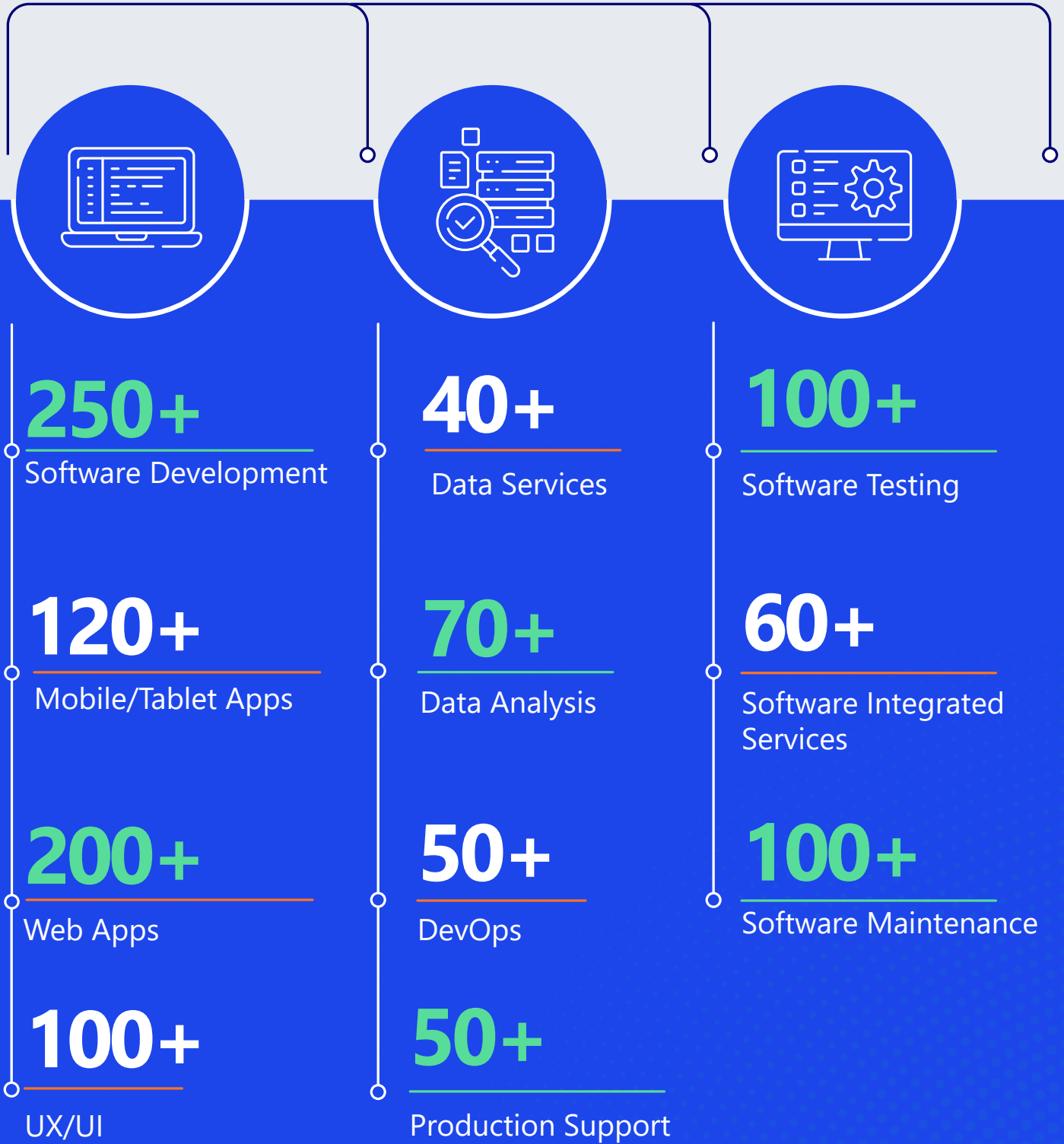**200+** Satisfied Clients

15+ Countries

4 M+ Hours of Effort

200+ Development Staff

8 Sector Verticals

LARION

Facts and Stats

250+
Software Development

120+
Mobile/Tablet Apps

200+
Web Apps

100+
UX/UI

40+
Data Services

70+
Data Analysis

50+
DevOps

50+
Production Support

100+
Software Testing

60+
Software Integrated Services

100+
Software Maintenance

Our Services

Software Development

Bring your software ideas to life with our Custom Software Product Development services. Our team works closely with you to understand your vision and develop software solutions that meet your unique business needs.

Data Services

Leverage your data assets effectively with our comprehensive Data Services. We provide end-to-end solutions, from data warehousing and integration to quality and governance, to help you manage and make the most of your data.

Mobile Application Development

Create custom, engaging, and intuitive mobile apps that exceed user expectations with our Mobile Application Development services. Our mobile experts use the latest tools and technologies to build apps that meet your business requirements.

Data Analytics

Turn your data into insights that drive business growth with our advanced Data Analytics Solutions. Our experts use cutting-edge technologies to unlock the potential of your data.

Software Testing

Identify bugs and performance issues to ensure the quality and reliability of your software applications with our Software Testing services. Our testing experts use industry-standard tools and methodologies to ensure that your software meets or exceeds the highest quality standards.

DevOps Services

Streamline your software development pipeline and enhance productivity with our DevOps Services. Our team helps you automate processes, streamline workflows, and ensure seamless integration, enabling faster releases.

Production Support

Ensure the uninterrupted operation of your software with our reliable Production Support services. Our experienced professionals are available round-the-clock to provide timely and effective support to keep your systems running smoothly.

Software Maintenance Services

Ensure the continued performance and functionality of your software systems with our Software Maintenance Services. We help you stay up-to-date with the latest technology trends, ensuring that your software remains secure, reliable, and scalable.

Software Integration Services

Seamlessly integrate your software systems with our Software Integration Services. Our team helps you streamline your IT infrastructure, ensuring interoperability across your entire technology stack.
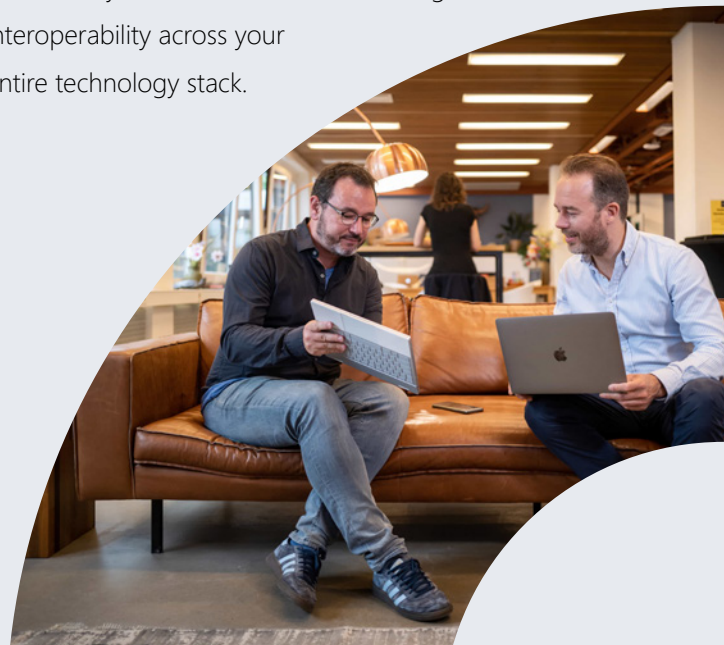
Our global expertise

Banking

Real estate

Marketing

Finance

Healthcare

Education

App Securities

Hospitality

Our People

Our People

Core Value

Teamwork

Result -driven

Customer Centric

Learning Mindset

Our Engagement Models

Engage projects how you want

Fixed Price

- Your Requirement
- Our Analysis & Queries
- Feedback
- Our Quotation
- Project Commencement
- Solution

Time & Material

- Audit Your Requirements
- Analyze Scope and Approve Deliverables
- Assemble A Team
- Agree On the Rates and Sign Agreement
- Team Started Work
- Iterations
- Delivery
- Product Release
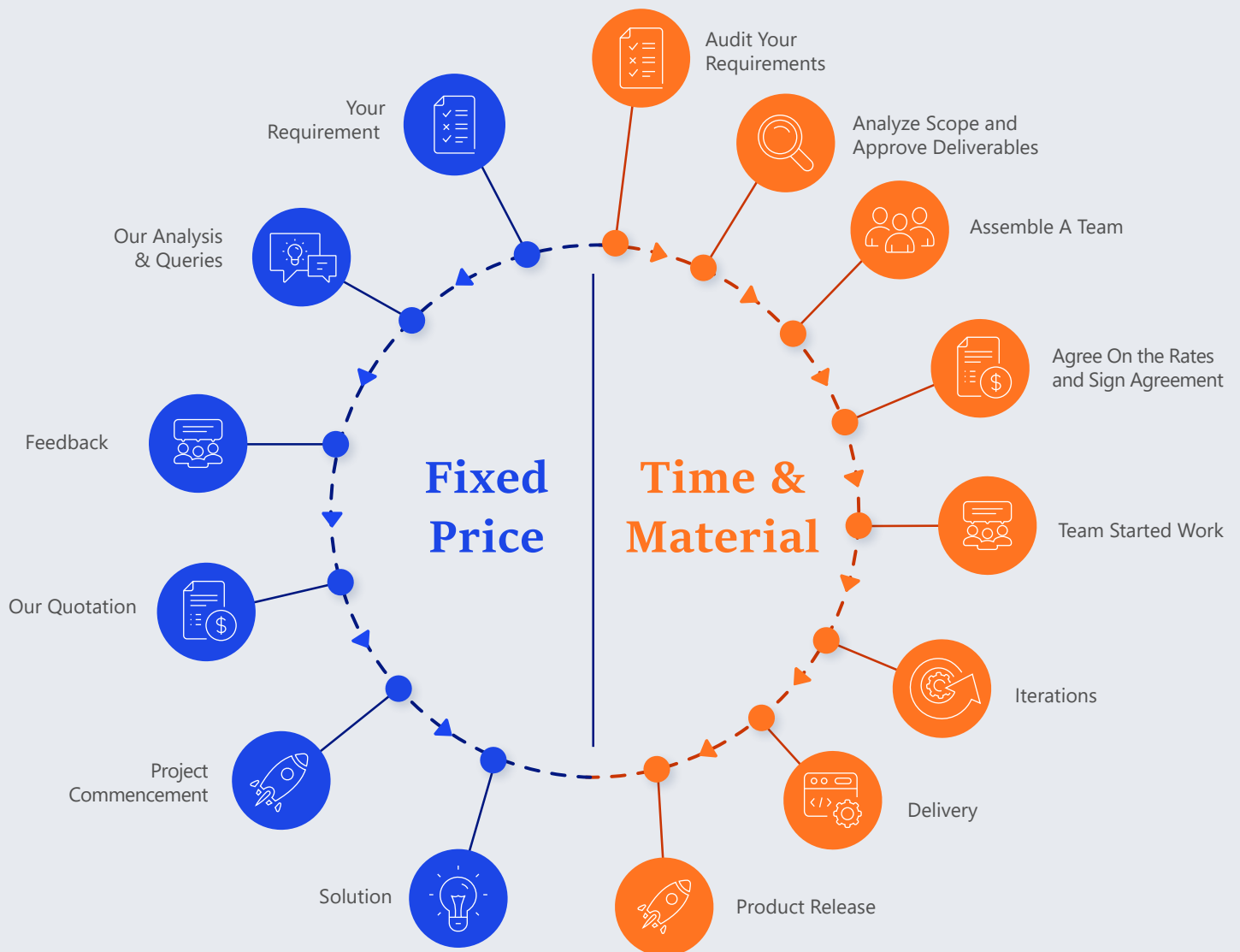
Fixed Price
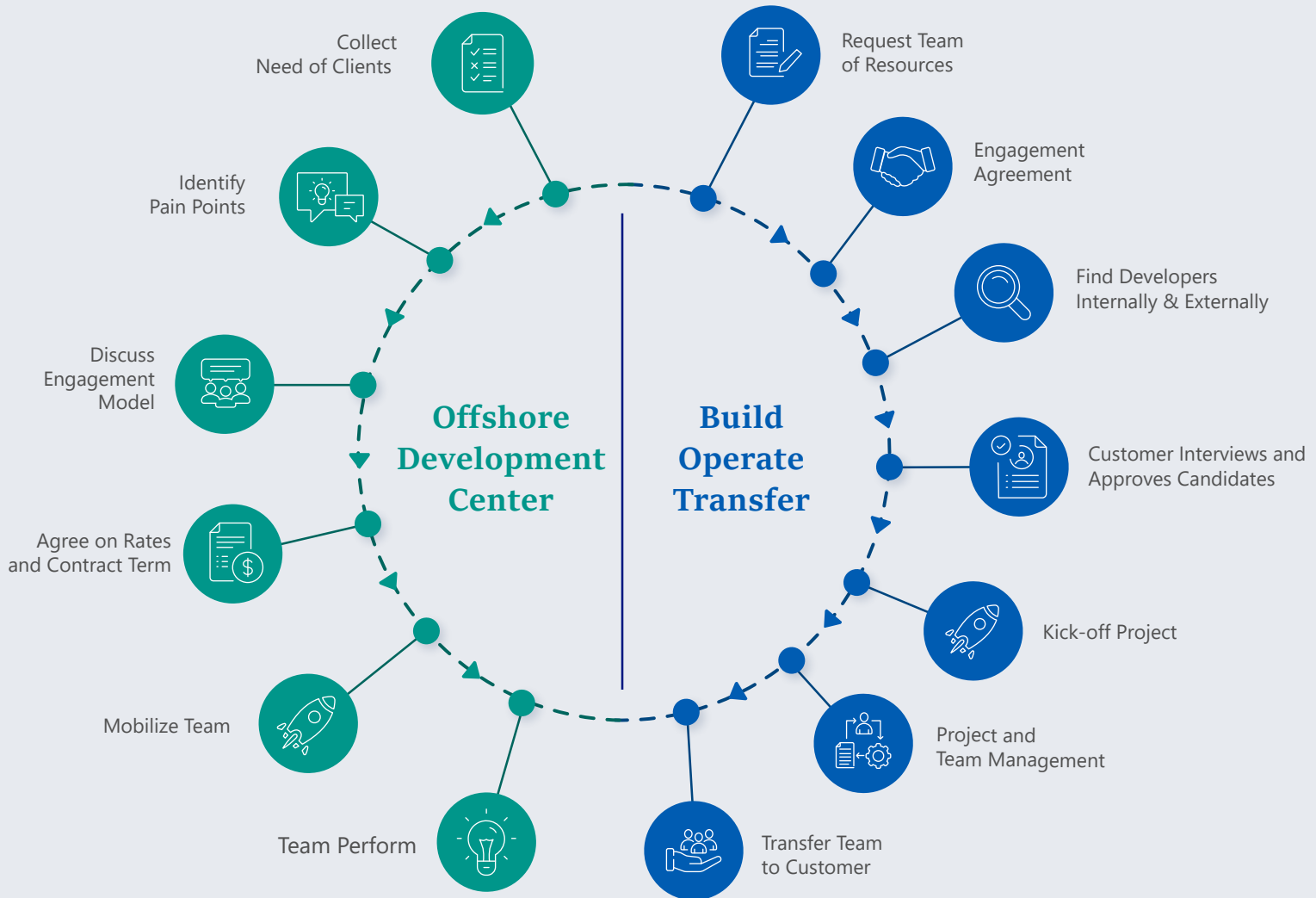
- Predictable costs and budgeting
- Clear project scope and timeline
- Risk is mainly on the vendor side

Time & Material

- Flexibility to change project scope and requirements
- Clients only pay for actual time and expenses incurred
- Allows for ongoing client involvement and feedback

Engage projects how you want

Collect
Need of Clients

Request Team
of Resources

Identify
Pain Points

Engagement
Agreement

Discuss
Engagement
Model

Find Developers
Internally & Externally

**Offshore
Development
Center**

**Build
Operate
Transfer**

Customer Interviews and
Approves Candidates

Agree on Rates
and Contract Term

Kick-off Project

Mobilize Team

Project and
Team Management

Team Perform

Transfer Team
to Customer

BENEFITS

❯ Offshore Development Center

- Access to specialized skills and expertise
- Cost savings due to lower labor costs in the offshore location
- Long-term relationship with a dedicated team

❯ Build – Operate – Transfer

- Full control and ownership of the project after transfer
- Cost savings due to lower labor costs in the offshore location
- Allows for knowledge transfer and long-term sustainability

Why Vietnam

13

Why Vietnam?

Cost effective

Cutting-edge technology

Connected to the world

Educated English speaking

Trusted by global enterprises

Top global player

"

Our knowledge will make you save **time** and **money**. "

LARION

Thank You